## Trials

- I. Preparation:
  - A. Thomas A. Mauet, Trial Techniques, Eighth Edition, Chapters:
    - 1. 5. Direct Examination
    - 2. 6. Exhibits
    - 3. 7. Cross-Examination
    - 4. 12. Bench Trials
  - B. If possible, attend a Housing Court trial.
    - 1. Hennepin County:
      - a. Hennepin County Government Center C-300, 300 South 6<sup>th</sup> Street, Minneapolis
      - b. <u>http://www.mncourts.gov/district/4/?page=128</u>
      - c. Call 612-(348-5185 for the trial schedule
    - 2. Ramsey County:
      - a. Ramsey County Courthouse, Room 131a, 15 West Kellogg Boulevard, Saint Paul
      - b. <u>http://www.mncourts.gov/district/2/?page=53</u>
      - c. Call 651-266-8230 for the trial schedule
- II. Opening statements: Short or nothing at all

## III. Evidence

- A. Direct examination
  - 1. Introduction
  - 2. Order
  - 3. Outline v. written questions
  - 4. *Pro se* parties: narrative v. question and answer
  - 5. Practicing
  - 6. Objections
    - a. Leading questions
    - b. Relevance
    - c. Foundation
    - d. Opinion

- e. Hearsay
- 7. Examples
  - a. Event
    - (1) alleged lease violation
    - (2) repair problem began
  - b. General conditions of property
- B. Exhibits
  - 1. Foundation
  - 2. Authentication
  - 3. Objections
    - a. Relevance
    - b. Foundation
    - c. Authenticity
    - d. Hearsay
  - 4. Examples
    - a. Lease
    - b. Letter
    - c. Pictures
    - d. Inspection report
- C. Cross examination
  - 1. Cross v. Closing argument
  - 2. Examples
    - a. Lease violation
    - b. Housing conditions
- IV. Closing argument
  - A. Oral
  - B. Written

- 1. Memo
- 2. Proposed order